

JULY 2007

2 AMS Elite Training 9-12	3 Professional Sales Training 9-12	4 HOLIDAY HOLIDAY HOLIDAY	5	6
9 AMS Elite Training 9-12 LO Training 1-5	10 Professional Sales Training 9-12 LO Training 1-5	11 Compliance 9-12 LO Training 1-5	12 New Hire Orientation 10-4	13 AMS EXPRESS/ Rate Sheet Training 9-12 LO Training 1-5
16 AMS Elite Training 9-12 Calyx Point 101 1-5	17 New Hire Orientation 10-4	18 Purchase Training 9-12 Processor Training 1-5	19 Professional Sales Training 9-12 Processor Training 1-5	20 AMS EXPRESS/ Rate Sheet Training 9-12 Processor Training 1-5
23 AMS Elite Training 9-12 LO Training 1-5	24 Professional Sales Training 9-12 LO Training 1-5	25 Compliance 9-12 LO Training 1-5	26	27 AMS EXPRESS/ Rate Sheet Training 9-12 LO Training 1-5
30 AMS Elite Training 9-12	31 Professional Sales Training 9-12			

AUGUST 2007

		1 Purchase Training 9-12	2 New Hire Orientation 10-4	3 AMS EXPRESS/ Rate Sheet Training 9-12
6 AMS Elite Training 9-12 LO Training 1-5	7 Professional Sales Training 9-12 LO Training 1-5	8 Compliance 9-12 LO Training 1-5	9 New Hire Orientation 10-4	10 AMS EXPRESS/ Rate Sheet Training 9-12 LO Training 1-5
13 AMS Elite Training 9-12 Processor Training 1-5	14 Professional Sales Training 9-12 Processor Training 1-5	15 Purchase Training 9-12 Processor Training 1-5	16 New Hire Orientation 10-4	17 AMS EXPRESS/ Rate Sheet Training 9-12 Calyx Point 101 1-5
20 AMS Elite Training 9-12 LO Training 1-5	21 Professional Sales Training 9-12 LO Training 1-5	22 Compliance 9-12 LO Training 1-5	23 New Hire Orientation 10-4	24 AMS EXPRESS/ Rate Sheet Training 9-12 LO Training 1-5
27 AMS Elite Training 9-12	28 Professional Sales Training 9-12	29 Purchase Training 9-12	30 New Hire Orientation 10-4	31 AMS EXPRESS/ Rate Sheet Training 9-12

SEPTEMBER 2007

3 HOLIDAY HOLIDAY HOLIDAY	4 Professional Sales Training 9-12 Calyx Point 101 1-5	5 Compliance 9-12 Bridgescore Training 1-5	6 New Hire Orientation 10-4 Bridgescore	7 AMS EXPRESS/ Rate Sheet Training 9-12 Calyx Point 102 1-5
10 AMS Elite Training 9-12 LO Training 1-5	11 Professional Sales Training 9-12 LO Training 1-5	12 Purchase Training 9-12 LO Training 1-5	13 New Hire Orientation 10-4	14 AMS EXPRESS/ Rate Sheet Training 9-12 LO Training 1-5
17 AMS Elite Training 9-12 Processor Training 1-5	18 Professional Sales Training 9-12 Processor Training 1-5	19 Compliance 9-12 Processor Training 1-5	20 New Hire Orientation 10-4	21 AMS EXPRESS/ Rate Sheet Training 9-12
24 AMS Elite Training 9-12	25 Professional Sales Training 9-12	26 Purchase Training 9-12	27 New Hire Orientation 10-4	28 AMS EXPRESS/ Rate Sheet Training 9-12

Required by ALL Branch Managers & Corporate Loan Officers

AMS Express/ Rate Sheet Training

This class is an introduction to our **revised** online system for automated loan program selection. Learn to read and evaluate daily rate sheets.

AMS Elite: Our Automated Underwriting System showcasing over 200 core products!

Compliance Training: Training & Updates on AMS Policies & State Banking Regulations.

Required by ALL Processors:

All new AMS Processors must be certified through examination by AMSU. You may call 480-730-4440 ext. 1516 to set up an appointment to take the exam. All processors that successfully pass the exam are not required to enroll in Processor Training.

Recommended Training Classes:

Processor Training This 3 -day course is designed to develop the skills and knowledge that are necessary to become an AMS Processor.

LO Training Send your newly hired employees/ inexperienced Loan Officers to AMSU to learn the steps that are required to initiate, create, and close a loan. Your LO's will work with our instructors, to develop the skills and knowledge, that provide the infrastructure for success in the mortgage loan business.

Bridge Score A utility within our LandSafe Credit System which allows Managers to assist borrowers with options to improve their credit score.

Calyx Point 101 Designed for the inexperienced LO; learn Calyx Point and its structure as it relates to originating a loan, installation, data base concepts and more.

Calyx Point 102 Designed for the seasoned Processor, this course focuses on the implementation of templates and data based management in order to streamline the loan process. You will be directed on how to set up Cardex, tracking, custom documentation and reports.

Purchasing Learn how to effectively work with realtors when originating purchases.

Professional Sales Training A comprehensive 4-part class based on proven sales techniques developed by Tom Hopkins.

Marketing One on One. Managers and CLO's can meet with Mentors to develop & implement success.

NOTE: There are no fees associated with our classes. RSVP, as space is limited in all classes

How to Register For Classes

Please submit an Email to training@amsaz.com

NOTE: AMS HR will ensure that no one will recruit or solicit your employees during or after training.



American Mortgage Specialists, Inc. now offers a wide variety of training classes for our branches to utilize in their business practices.

All training sessions are held at our Corporate Headquarters located at 1255 W. Baseline Rd in Suite 152. For more information or to register for classes, please email or training department at training@amsaz.com

